

# The Tactical Guide To Sponsorship Sales V2

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*The Tactical Guide to Sponsorship Sales*

Of course, don't forget to also check out our own FEP Sponsorship Guide that includes downloads to sponsorship deck examples from other festivals along with additional tips and strategies. One final point that all festivals and events should abide by - NEVER rely on sponsorship sales (or, worse, the projection of future sponsorship sales that aren't confirmed) to pay for your event.

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