

# Why People Believe Weird Things Pseudoscience Superstition And Other Confusions Of Our Time Michael Shermer

Why people believe weird things | Michael Shermer Why People Believe Weird Things | Bullaki Science Podcast with Michael Shermer Why People Believe Weird Things by Michael Shermer: 11 Minute Summary Michael Shermer interview on "Why People Believe Weird Things" (1997) Michael Shermer :: Why People Believe Wierd Things Loy Machedo's Book Review -- Why People Believe Weird Things by Michael Shermer Evening Bible Study with Kelly K \u0026 Ryan Edberg - 01/16/25 "Why People Believe Weird Things" By Michael Shermer Michael Shermer on Belief Michael Shermer - Why People Believe Weird Things - Part 1/11 Why People Believe Weird Things #30 Why Do People Believe Weird Things? (ft. Andrew Newberg) God Is Not Great : How Religion Poisons Everything - Christopher Hitchens 2007 Bad Science! Plot summary, "Why People Believe Weird Things" by Michael Shermer in 6 Minutes - Book Review

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The Origin, Nature, and Future of Paranormal Belief

Ask a Manager

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Science, Skepticism, and the Search for God

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## HOOPER MARSHALL

### HOW SCIENCE MAKES US BETTER PEOPLE

Algonquin Books

Presents a collection of essays on various topics in science and personalities in science, including Carl Sagan, Sigmund Freud, and Alfred Russel Wallace.

### THE ORIGIN, NATURE, AND FUTURE OF PARANORMAL BELIEF

Holt Paperbacks

Collected essays from bestselling author Michael Shermer's celebrated columns in Scientific American For fifteen years, bestselling author Michael Shermer has written a column in Scientific American magazine that synthesizes scientific concepts and theory for a general audience. His trademark combination of deep scientific understanding and entertaining writing style has thrilled his huge and devoted audience for years. Now, in Skeptic, seventy-five of these columns are available together for the first time; a welcome addition for his fans and a stimulating introduction for new readers.

Ask a Manager Ballantine Books

Why People Believe Weird ThingsPseudoscience, Superstition, and Other Confusions of Our TimeHolt Paperbacks

Why Darwin Matters MIT Press

We've all been told that thinking rationally is the key to success. But at the cutting edge of science, researchers are discovering that feeling is every bit as important as thinking. You make hundreds of decisions every day, from what to eat for breakfast to how you should invest, and not one of those decisions would be possible without emotion. It has long been said that thinking and feeling are separate and opposing forces in our behavior. But as Leonard Mlodinow, the best-selling author of Subliminal, tells us, extraordinary advances in psychology and neuroscience have proven that emotions are as critical to our well-being as thinking. How can you connect better with others? How can you make sense of your frustration, fear, and anxiety? What can you do to live a happier life? The answers lie in understanding your emotions. Journeying from the labs of pioneering scientists to real-world scenarios that have flirted with disaster, Mlodinow shows us how our emotions can help, why they sometimes hurt, and what we can learn in both instances. Using deep insights into our evolution and biology, Mlodinow gives us the tools to understand our emotions better and to maximize their benefits. Told with his characteristic clarity and fascinating stories, Emotional explores the new science of feelings and offers us an essential guide to making the most of one of nature's greatest gifts.

### THE SECRET

Univ of California Press

A New York Times Notable Book of 2020 A Bloomberg Best Non-Fiction Book of 2020 A Behavioral Scientist Notable Book of 2020

A Human Behavior & Evolution Society Must-Read Popular Evolution Book of 2020 A bold, epic account of how the co-evolution of psychology and culture created the peculiar Western mind that has profoundly shaped the modern world. Perhaps you are WEIRD: raised in a society that is Western, Educated, Industrialized, Rich, and Democratic. If so, you're rather psychologically peculiar. Unlike much of the world today, and most people who have ever lived, WEIRD people are highly individualistic, self-obsessed, control-oriented, nonconformist, and analytical. They focus on themselves—their attributes, accomplishments, and aspirations—over their relationships and social roles. How did WEIRD populations become so psychologically distinct? What role did these psychological differences play in the industrial revolution and the global expansion of Europe during the last few centuries? In *The WEIRDest People in the World*, Joseph Henrich draws on cutting-edge research in anthropology, psychology, economics, and evolutionary biology to explore these questions and more. He illuminates the origins and evolution of family structures, marriage, and religion, and the profound impact these cultural transformations had on human psychology. Mapping these shifts through ancient history and late antiquity, Henrich reveals that the most fundamental institutions of kinship and marriage changed dramatically under pressure from the Roman Catholic Church. It was these changes that gave rise to the WEIRD psychology that would coevolve with impersonal markets, occupational specialization, and free competition—laying the foundation for the modern world. Provocative and engaging in both its broad scope and its surprising details, *The WEIRDest People in the World* explores how culture, institutions, and psychology shape one another, and explains what this means for both our most personal sense of who we are as individuals and also the large-scale social, political, and economic forces that drive human history. Includes black-and-white illustrations. *Pseudoscience, Superstition and Other Confusions of Our Time* Macmillan

Bestselling author Michael Shermer delves into the unknown, from heretical ideas about the boundaries of the universe to Star Trek's lessons about chance and time A scientist pretends to be a psychic for a day-and fools everyone. An athlete discovers that good-luck rituals and getting into "the zone" may, or may not, improve his performance. A historian decides to analyze the data to see who was truly responsible for the Bounty mutiny. A son explores the possibilities of alternative and experimental medicine for his cancer-ravaged mother. And a skeptic realizes that it is time to turn the skeptical lens onto science itself. In each of the fourteen essays in *Science Friction*, psychologist and science historian Michael Shermer explores the very personal barriers and biases that plague and propel science, especially when scientists push against the unknown. What do we know and what do we not know? How does science respond to controversy, attack, and uncertainty? When does theory become accepted fact? As always, Shermer delivers a thought-provoking, fascinating, and entertaining view of life in the scientific age. *Science, Skepticism, and the Search for God* Da Capo Lifelong Books

Bestselling author Michael Shermer's exploration of science and

morality that demonstrates how the scientific way of thinking has made people, and society as a whole, more moral From Galileo and Newton to Thomas Hobbes and Martin Luther King, Jr., thinkers throughout history have consciously employed scientific techniques to better understand the non-physical world. The Age of Reason and the Enlightenment led theorists to apply scientific reasoning to the non-scientific disciplines of politics, economics, and moral philosophy. Instead of relying on the woodcuts of dissected bodies in old medical texts, physicians opened bodies themselves to see what was there; instead of divining truth through the authority of an ancient holy book or philosophical treatise, people began to explore the book of nature for themselves through travel and exploration; instead of the supernatural belief in the divine right of kings, people employed a natural belief in the right of democracy. In *The Moral Arc*, Shermer will explain how abstract reasoning, rationality, empiricism, skepticism--scientific ways of thinking--have profoundly changed the way we perceive morality and, indeed, move us ever closer to a more just world.

### FROM GHOSTS AND GODS TO POLITICS AND CONSPIRACIES---HOW WE CONSTRUCT BELIEFS AND REINFORCE THEM AS TRUTHS

A&C Black

From the creator of the popular website Ask a Manager and New York's work-advice columnist comes a witty, practical guide to 200 difficult professional conversations—featuring all-new advice! There's a reason Alison Green has been called "the Dear Abby of the work world." Ten years as a workplace-advice columnist have taught her that people avoid awkward conversations in the office because they simply don't know what to say. Thankfully, Green does—and in this incredibly helpful book, she tackles the tough discussions you may need to have during your career. You'll learn what to say when • coworkers push their work on you—then take credit for it • you accidentally trash-talk someone in an email then hit "reply all" • you're being micromanaged—or not being managed at all • you catch a colleague in a lie • your boss seems unhappy with your work • your cubemate's loud speakerphone is making you homicidal • you got drunk at the holiday party Praise for Ask a Manager "A must-read for anyone who works . . . [Alison Green's] advice boils down to the idea that you should be professional (even when others are not) and that communicating in a straightforward manner with candor and kindness will get you far, no matter where you work."—Booklist (starred review) "The author's friendly, warm, no-nonsense writing is a pleasure to read, and her advice can be widely applied to relationships in all areas of readers' lives. Ideal for anyone new to the job market or new to management, or anyone hoping to improve their work experience."—Library Journal (starred review) "I am a huge fan of Alison Green's Ask a Manager column. This book is even better. It teaches us how to deal with many of the most vexing big and little problems in our workplaces—and to do so with grace, confidence, and a sense of humor."—Robert Sutton, Stanford professor and author of *The No Asshole Rule* and *The Asshole Survival Guide* "Ask a Manager is the ultimate playbook for navigating the traditional workforce in a diplomatic but firm way."—Erin Lowry, author of *Broke Millennial: Stop Scraping By*

and Get Your Financial Life Together

## HOW WE BELIEVE

Macmillan

"This is a self-help book on how to argue effectively, conciliate, and gently persuade. The authors admit to getting it wrong in their own past conversations. One by one, I recognize the same mistakes in me. The world would be a better place if everyone read this book." -- Richard Dawkins, author of *Science in the Soul* and *Outgrowing God* In our current political climate, it seems impossible to have a reasonable conversation with anyone who has a different opinion. Whether you're online, in a classroom, an office, a town hall -- or just hoping to get through a family dinner with a stubborn relative -- dialogue shuts down when perspectives clash. Heated debates often lead to insults and shaming, blocking any possibility of productive discourse. Everyone seems to be on a hair trigger. In *How to Have Impossible Conversations*, Peter Boghossian and James Lindsay guide you through the straightforward, practical, conversational techniques necessary for every successful conversation -- whether the issue is climate change, religious faith, gender identity, race, poverty, immigration, or gun control. Boghossian and Lindsay teach the subtle art of instilling doubts and opening minds. They cover everything from learning the fundamentals for good conversations to achieving expert-level techniques to deal with hardliners and extremists. This book is the manual everyone needs to foster a climate of civility, connection, and empathy.

## WHY PEOPLE BELIEVE WEIRD THINGS

Souvenir Press

Religion is universal human culture. No phenomenon is more widely shared or more intensely studied, yet there is no agreement on what religion is. Now, in *Faces in the Clouds*, anthropologist Stewart Guthrie provides a provocative definition of religion in a bold and persuasive new theory. Guthrie says religion can best be understood as systematic anthropomorphism--that is, the attribution of human characteristics to nonhuman things and events. Many writers see anthropomorphism as common or even universal in religion, but few think it is central. To Guthrie, however, it is fundamental. Religion, he writes, consists of seeing the world as humanlike. As Guthrie shows, people find a wide range of humanlike beings plausible: Gods, spirits, abominable snowmen, HAL the computer, Chiquita Banana. We find messages in random events such as earthquakes, weather, and traffic accidents. We say a fire "rages," a storm "wreaks vengeance," and waters "lie still." Guthrie says that our tendency to find human characteristics in the nonhuman world stems from a deep-seated perceptual strategy: in the face of pervasive (if mostly unconscious) uncertainty about what we see, we bet on the most meaningful interpretation we can. If we are in the woods and see a dark shape that might be a bear or a boulder, for example, it is good policy to think it is a bear. If we are mistaken, we lose little, and if we are right, we gain much. So, Guthrie writes, in scanning the world we always look for what most concerns us--livings things, and especially, human ones. Even animals watch for human attributes, as when birds avoid scarecrows. In short, we all follow the principle--better safe than sorry. Marshalling a wealth of evidence from anthropology, cognitive science, philosophy, theology, advertising, literature, art, and animal behavior, Guthrie offers a fascinating array of examples to show how this perceptual strategy pervades secular life and how it characterizes religious experience. Challenging the very foundations of religion, *Faces in the Clouds* forces us to take a new look at this fundamental element of human life.

[Why People Cheat, Gossip, Care, Share, and Follow the Golden Rule](#) Simon and Schuster

'A first class book! Sunday Times We're all conspiracy theorists. Some of us just hide it better than others. Conspiracy theorists do not wear tin-foil hats (for the most part). They are not just a few kooks lurking on the paranoid fringes of society with bizarre ideas about shape-shifting reptilian aliens running society in secret. They walk among us. They are us. Everyone loves a good conspiracy. Yet conspiracy theories are not a recent invention. And they are not always a harmless curiosity. In *Suspicious Minds*, Rob Brotherton explores the history and consequences of conspiracism, and delves into the research that offers insights into why so many of us are drawn to implausible, unproven and unproveable conspiracy theories. They resonate with some of our brain's built-in quirks and foibles, and tap into some of our deepest desires, fears, and assumptions about the world. The fascinating and often surprising psychology of conspiracy theories tells us a lot - not just why we are drawn to theories about sinister schemes, but about how our minds are wired and, indeed, why we believe anything at all. Conspiracy theories are not some psychological aberration - they're a predictable product of how brains work. This book will tell you why, and what it means. Of course, just because your brain's biased doesn't always mean you're wrong. Sometimes conspiracies are real. Sometimes, paranoia is prudent.

**The Borderlands of Science** Courier Corporation

Revised and Expanded Edition. In this age of supposed scientific enlightenment, many people still believe in mind reading, past-life

regression theory, New Age hokum, and alien abduction. A no-holds-barred assault on popular superstitions and prejudices, with more than 80,000 copies in print, *Why People Believe Weird Things* debunks these nonsensical claims and explores the very human reasons people find otherworldly phenomena, conspiracy theories, and cults so appealing. In an entirely new chapter, "Why Smart People Believe in Weird Things," Michael Shermer takes on science luminaries like physicist Frank Tippler and others, who hide their spiritual beliefs behind the trappings of science. Shermer, science historian and true crusader, also reveals the more dangerous side of such illogical thinking, including Holocaust denial, the recovered-memory movement, the satanic ritual abuse scare, and other modern crazes. *Why People Believe Strange Things* is an eye-opening resource for the most gullible among us and those who want to protect them.

## WEIRD EARTH

Henry Holt and Company

A "brilliant" (The Washington Post), "clear-eyed and incisive" (The New Republic) analysis of how the wealthiest group in American society is making life miserable for everyone—including themselves. In 21st-century America, the top 0.1% of the wealth distribution have walked away with the big prizes even while the bottom 90% have lost ground. What's left of the American Dream has taken refuge in the 9.9% that lies just below the tip of extreme wealth. Collectively, the members of this group control more than half of the wealth in the country—and they are doing whatever it takes to hang on to their piece of the action in an increasingly unjust system. They log insane hours at the office and then turn their leisure time into an excuse for more career-building, even as they rely on an underpaid servant class to power their economic success and satisfy their personal needs. They have segregated themselves into zip codes designed to exclude as many people as possible. They have made fitness a national obsession even as swaths of the population lose healthcare and grow sicker. They have created an unprecedented demand for admission to elite schools and helped to fuel the dramatic cost of higher education. They channel their political energy into symbolic conflicts over identity in order to avoid acknowledging the economic roots of their privilege. And they have created an ethos of "merit" to justify their advantages. They are all around us. In fact, they are us—or what we are supposed to want to be. In this "captivating account" (Robert D. Putnam, author of *Bowling Alone*), Matthew Stewart argues that a new aristocracy is emerging in American society and it is repeating the mistakes of history. It is entrenching inequality, warping our culture, eroding democracy, and transforming an abundant economy into a source of misery. He calls for a regrouping of American culture and politics on a foundation closer to the original promise of America.

## THE CASE AGAINST INTELLIGENT DESIGN

Macmillan

Revised and Expanded Edition. In this age of supposed scientific enlightenment, many people still believe in mind reading, past-life regression theory, New Age hokum, and alien abduction. A no-holds-barred assault on popular superstitions and prejudices, with more than 80,000 copies in print, *Why People Believe Weird Things* debunks these nonsensical claims and explores the very human reasons people find otherworldly phenomena, conspiracy theories, and cults so appealing. In an entirely new chapter, "Why Smart People Believe in Weird Things," Michael Shermer takes on science luminaries like physicist Frank Tippler and others, who hide their spiritual beliefs behind the trappings of science. Shermer, science historian and true crusader, also reveals the more dangerous side of such illogical thinking, including Holocaust denial, the recovered-memory movement, the satanic ritual abuse scare, and other modern crazes. *Why People Believe Strange Things* is an eye-opening resource for the most gullible among us and those who want to protect them.

[Reflections of a Scientific Humanist](#) Why People Believe Weird Things Pseudoscience, Superstition, and Other Confusions of Our Time

SHORTLISTED FOR THE ORANGE PRIZE FOR FICTION 2012 Greece in the age of heroes. Patroclus, an awkward young prince, has been exiled to the court of King Peleus and his perfect son Achilles. Despite their differences, Achilles befriends the shamed prince, and as they grow into young men skilled in the arts of war and medicine, their bond blossoms into something deeper - despite the displeasure of Achilles's mother Thetis, a cruel sea goddess. But when word comes that Helen of Sparta has been kidnapped, Achilles must go to war in distant Troy and fulfill his destiny. Torn between love and fear for his friend, Patroclus goes with him, little knowing that the years that follow will test everything they hold dear.

*How the West Became Psychologically Peculiar and Particularly Prosperous* Henry Holt

Aliens. Ley lines. Water dowsing. Conspiracies and myths captivate imaginations and promise mystery and magic. Whether it's arguing about the moon landing hoax or a Frisbee-like Earth drifting through space, when held up to science and critical thinking, these ideas fall flat. In *Weird Earth: Debunking Strange*

Ideas About Our Planet, Donald R. Prothero demystifies these conspiracies and offers answers to some of humanity's most outlandish questions. Applying his extensive scientific knowledge, Prothero corrects misinformation that con artists and quacks use to hoodwink others about geology--hollow earth, expanding earth, and bizarre earthquakes--and mystical and paranormal happenings--healing crystals, alien landings, and the gates of hell. By deconstructing wild claims such as prophesies of imminent natural disasters, Prothero provides a way for everyone to recognize dubious assertions. Prothero answers these claims with facts, offering historical and scientific context in a light-hearted manner that is accessible to everyone, no matter their background. With a careful layering of evidence in geology, archaeology, and biblical and historical records, Prothero's *Weird Earth* examines each conspiracy and myth and leaves no question unanswered.

[How to Think about Weird Things](#) Holt Paperbacks

The tenth-anniversary edition of the book that changed lives in profound ways, now with a new foreword and afterword. In 2006, a groundbreaking feature-length film revealed the great mystery of the universe—The Secret—and, later that year, Rhonda Byrne followed with a book that became a worldwide bestseller. Fragments of a Great Secret have been found in the oral traditions, in literature, in religions and philosophies throughout the centuries. For the first time, all the pieces of The Secret come together in an incredible revelation that will be life-transforming for all who experience it. In this book, you'll learn how to use The Secret in every aspect of your life—money, health, relationships, happiness, and in every interaction you have in the world. You'll begin to understand the hidden, untapped power that's within you, and this revelation can bring joy to every aspect of your life. The Secret contains wisdom from modern-day teachers—men and women who have used it to achieve health, wealth, and happiness. By applying the knowledge of The Secret, they bring to light compelling stories of eradicating disease, acquiring massive wealth, overcoming obstacles, and achieving what many would regard as impossible.

## Why It's So Hard for White People to Talk About Racism

McGraw-Hill Humanities/Social Sciences/Languages

"A deep dive into the world of Flat Earth conspiracy theorists . . . that brilliantly reveals how people fall into illogical beliefs, reject reason, destroy relationships, and connect with a broad range of conspiracy theories in the social media age. Beautiful, probing, and often empathetic . . . An insightful, human look at what fuels conspiracy theories." —Science Since 2015, there has been a spectacular boom in a centuries-old delusion: that the earth is flat. More and more people believe that we all live on a pancake-shaped planet, capped by a solid dome and ringed by an impossible wall of ice. How? Why? In *Off the Edge*, journalist Kelly Weill draws a direct line from today's conspiratorial moment, brimming not just with Flat Earthers but also anti-vaxxers and QAnon followers, back to the early days of Flat Earth theory in the 1830s. We learn the natural impulses behind these beliefs: when faced with a complicated world out of our control, humans have always sought patterns to explain the inexplicable. This psychology doesn't change. But with the dawn of the twenty-first century, something else has shifted. Powered by Facebook and YouTube algorithms, the Flat Earth movement is growing. At once a definitive history of the movement and an essential look at its unbelievable present, *Off the Edge* introduces us to a cast of larger-than-life characters. We meet historical figures like the nineteenth-century grifter who first popularized the theory, as well as the many modern-day Flat Earthers Weill herself gets to know, from moms on vacation to determined creationists to neo-Nazi rappers. We discover what, and who, converts people to Flat Earth belief, and what happens inside the rabbit hole. And we even meet a man determined to fly into space in a homemade rocket-powered balloon—whose tragic death is as senseless and absurd as the theory he sets out to prove. In this incisive and powerful story about belief, Kelly Weill explores how we arrived at this moment of polarized realities and explains what needs to happen so that we might all return to the same spinning globe.

## THE SONG OF ACHILLES

Macmillan

A scientific exploration into humanity's obsession with the afterlife and quest for immortality from the bestselling author and skeptic Michael Shermer In his most ambitious work yet, Shermer sets out to discover what drives humans' belief in life after death, focusing on recent scientific attempts to achieve immortality along with utopian attempts to create heaven on earth. For millennia, religions have concocted numerous manifestations of heaven and the afterlife, and though no one has ever returned from such a place to report what it is really like—or that it even exists—today science and technology are being used to try to make it happen in our lifetime. From radical life extension to cryonic suspension to mind uploading, Shermer considers how realistic these attempts are from a proper skeptical perspective. *Heavens on Earth* concludes with an uplifting paean to purpose and progress and how we can live well in the here-and-now, whether or not there is a hereafter.

**Why People Believe Weird Things** Macmillan

WHY DO YOU BELIEVE THE THINGS YOU BELIEVE? Do you remember events differently from how they really happened? Where do your superstitions come from? How do morals evolve? Why are some people religious and others nonreligious? Everyone has thoughts and questions like these, and now Andrew Newberg and Mark Waldman expose, for the first time, how our complex views emerge from the neural activities of the brain. Bridging science, psychology, and religion, they demonstrate, in simple terminology, how the brain perceives reality and transforms it into an extraordinary range of personal, ethical, and creative premises that we use to build meaning, value, spirituality, and truth into

our lives. When you come to understand this remarkable process, it will change forever the way you look at the world and yourself. Supported by groundbreaking research, including brain scans of people as they pray, meditate, and even speak in tongues, Newberg and Waldman propose a new model for how deep convictions emerge and influence our lives. You will even glimpse how the mind of an atheist works when contemplating God. Using personal stories, moral paradoxes, and optical illusions, the authors demonstrate how our brains construct our fondest assumptions about reality, offering recommendations for

exercising your most important "muscle" in order to develop a more life-affirming, flexible range of attitudes. You'll discover how to: Recognize when your beliefs are altered by othersGuard against mental traps and prejudicial thinkingDistinguish between destructive and constructive beliefsCultivate spiritual and ethical ideals Ultimately, we must always return to our beliefs. From the ordinary to the extraordinary, they give meaning to the mysteries of life, providing us with our individual uniqueness and the ability to fill our lives with joy. Most important, though, they give us inspiration and hope, beacons to guide us through the light and dark corners of the soul.

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